Trade-offs in providing in-work vs. out-of-work assistance

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In-work vs. out-of-work

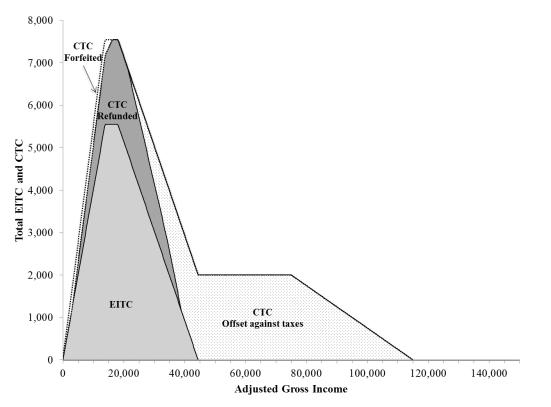
Out-of-work transfer programs have gone out of favor

Traditional welfare (AFDC/TANF)	\$7.4 bn	2.8m recipients (2016-17)
SSI	\$14.7 bn	2.4m
SNAP (near cash)	\$63.6 bn	42.1m
Medicaid (in-kind)	\$368 bn	82.2m
In-work programs have grown		
Earned Income Tax Credit	\$69.8 bn	69.7m recipients
Child Tax Credit	\$52.8 bn	105.9m
UK: Working Families Tax Credit (now Universal Tax Credit?)		

Source: Hoynes and Rothstein (2019). "Universal Basic Income in the United States and advanced countries." Annual Review of Economics.

The in-work trapezoid





Source: Hoynes and Rothstein (2017). "Tax policy toward low income families." In The Economics of Tax Policy, Oxford.

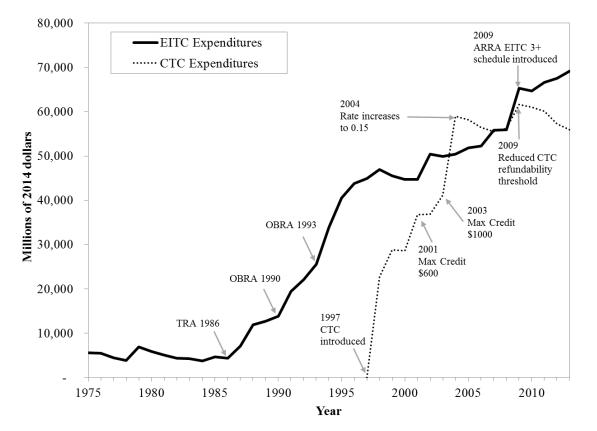
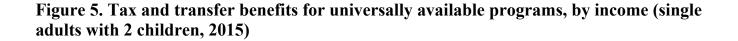
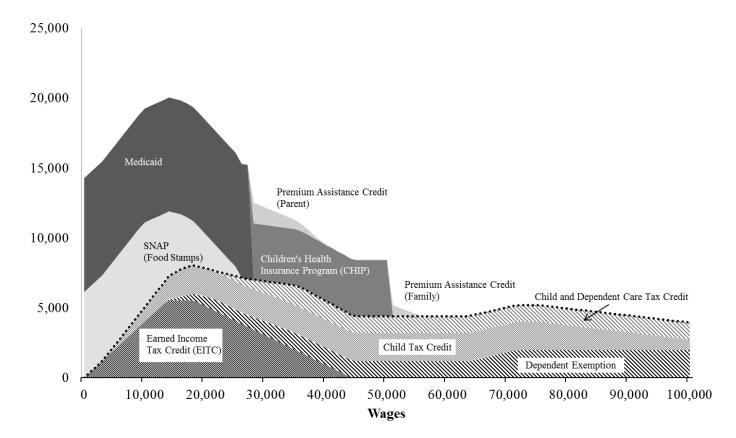


Figure 4. Annual cost of the EITC and CTC (Millions of 2014 dollars)

Notes: Each series includes both tax refunds and credits that offset tax liabilities. *Sources*: Based on data from Internal Revenue Service (2014d, 2014c, 2015b), Tax Policy Center (2014, 2015a), and U.S. Bureau of Labor Statistics (2014).

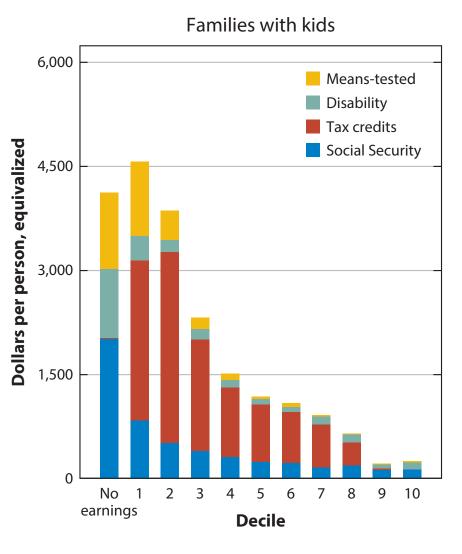
Source: Hoynes and Rothstein (2017). "Tax policy toward low income families." In The Economics of Tax Policy, Oxford.





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Average transfers by family earnings



Source: Hoynes and Rothstein (2019). "Universal Basic Income in the United States and advanced countries." *Annual Review of Economics*.

Advantages & disadvantages

- Advantages of in-work credits:
 - Create/strengthen incentives to work
 - Reduced cost
 - No "welfare queens"
- Disadvantages:
 - Distort labor supply decision
 - Drive down wages
 - Exclude those who can't work, as well as children of those who won't.

What do we know? Labor supply

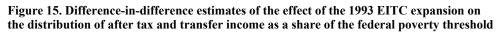
- Old-style welfare created disincentives.
- Experiments with slower phase-outs induced more labor supply
- EITC increases labor supply among single mothers.
 - Extensive margin (participation): Elasticity with respect to net-of-tax wage 0.3-0.45; with respect to gross earnings plus EITC 0.7-1.0.
 - Reduced LS among married mothers.
 - Intensive margin: Smaller -- 0--0.14. Some evidence of effects on reported income.
 - Recent debate: Kleven; Schanzenbach & Strain

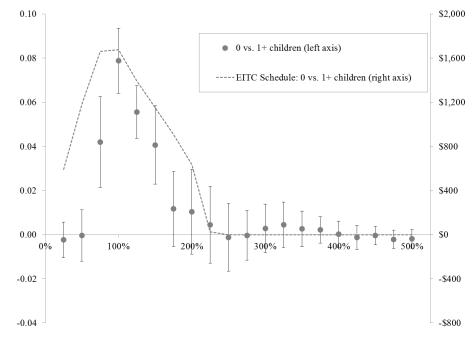
What do we know? Wages

- EITC distorts labor supply.
- Incidence theory says this should reduce wages.
- Very challenging identification problem.
 - Rothstein (2010) simulations: Employers capture around one-third.
 - Leigh (2010) DD estimates: Very large wage effect. Net earnings fall.
 - Azmat (2008): WFTC recipients' wages fell relative to others in the same workplace.
- Literature is dated and inconclusive.

What do we know? Incomes

- Effects on income unambiguously positive, poverty negative
 - Bollinger, Gonzalez, and Ziliak (2009); Grogger (2003); Gunderson and Ziliak (2004); Hoynes and Patel (2015)





Source: Hoynes and Patel (2018). "Effective policy for reducing poverty and inequality? The Earned Income Tax Credit and the distribution of income." *Journal of Human Resources.*

What do we know: Impacts on children

- Long-term effects of childhood access to the safety net
 - Bailey et al (2020); Hoynes et. al. (2016); Aizer et al. (2016)
- Benefits of EITC for children
 - Infant health (Baker 2008; Baughman 2012; Hoynes, Miller, and Simon 2015; Strully et al. 2010)
 - Test scores (Dahl and Lochner 2012; Chetty, Friedman, and Rockoff 2011)
 - Educational attainment (Michelmore 2013; Manoli and Turner 2014)
- Keeping the counterfactual straight
- Puzzle: Is OLS effect of parental income really biased downward?

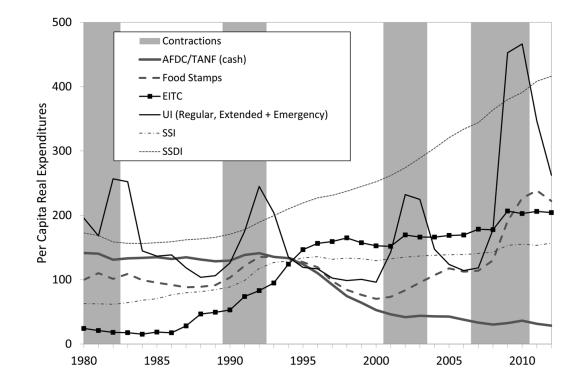
What do we know? Effects on recipients

- Marriage: Inconclusive, small effects
 - Ellwood (2000); Rosenbaum (2000); Herbst (2011); Michelmore (2014)
- Fertility: Little evidence, small effects
 - Baughman and Dickert-Conlin (2009)
- Maternal health
 - Evans and Garthwaite (2014)
- Education

What do we know? Cyclical responsiveness

In recessions:

- Some lose jobs for the whole year, lose EITC eligibility.
- Some have partial-year employment, fall into EITC eligibility.
- Net effect is modest countercyclicality.
- An out-of-work benefit would presumably be more strongly countercyclical, if it weren't being cut.



Source: Bitler and Hoynes (2016). "The more things change, the more they stay the same? The safety net and poverty in the Great Recession." *Journal of Labor Economics*.