

Imran Rasul

Professor of Economics
Department of Economics
[University College London](#)
Drayton House
30 Gordon Street
London WC1H 0AX
United Kingdom

Telephone: +44 (0)20 7679 5853
Fax: +44 (0)20 7916 2775
Email: i.rasul@ucl.ac.uk
Homepage: <http://www.homepages.ucl.ac.uk/~uctpimr/>

Date of Birth: 29th July 1974
Sex: Male
Citizenship: British

EMPLOYMENT

Professor of Economics, University College London	October 2009
Associate Professor (Reader) of Economics, University College London	October 2007
Assistant Professor (Lecturer) of Economics, University College London	July 2005
Assistant Professor, University of Chicago Graduate School of Business	September 2002
Tutorial Fellow, London School of Economics	September 2000

International Growth Centre: Research Co-Director for Human Capital Program, 2009-

EDUCATION

PhD Economics, London School of Economics (2003)
Thesis title: Non-contractabilities in the Household - Theory and Evidence
Principal Advisor: Professor Timothy Besley

M.Phil. Economics, Oxford University (1997)
B.Sc. Economics, London School of Economics (1995)

FIELDS OF INTEREST

Household economics
Development economics
Personnel economics
Labor economics
Charitable giving
Auctions

PUBLICATIONS IN REFEREED JOURNALS

Matched Fundraising: Evidence From a Natural Field Experiment, joint with Steffen Huck (UCL), forthcoming, *Journal of Public Economics*.

Heterogeneous Class Size Effects: New Evidence From a Panel of University Students, with Oriana Bandiera (LSE), and Valentino Larcinese (LSE), *Economic Journal*, December 2010, Vol. 120: 1365-98.

Transaction Costs in Charitable Giving: Evidence From Two Field Experiments, joint with Steffen Huck (UCL), *The B.E. Journal of Economic Analysis & Policy*. Vol. 10 : Iss. 1 (Advances), Article 31, 2010.

Social Incentives in the Workplace, joint with Oriana Bandiera (LSE), and Iwan Barankay (Warwick), *Review of Economic Studies*, April 2010, Vol. 77: 417-59.

Family Networks and Schooling Outcomes: Evidence From a Randomized Social Experiment, joint with Manuela Angelucci (Arizona), Giacomo De Giorgi (Stanford), and Marcos A.Rangel (Chicago), *Journal of Public Economics*, April 2010, Vol. 94, Iss. 3-4: 197–221.

Intentions to Participate in Adolescent Training Programs: Evidence From Uganda, joint with Oriana Bandiera (LSE), Robin Burgess (LSE), Markus Goldstein (World Bank), Selim Gulesci (LSE), and Munshi Sulaiman (LSE/BRAC), *Journal of the European Economic Association (Papers and Proceedings)*, April-May 2010, Iss. 8.2-3.

The Role of the Agent's Outside Options in Principal-Agent Relationships, joint with Silvia Sonderegger (Bristol), *Games and Economic Behavior*, March 2010, Vol. 68: 781-8.

Village Economies and the Structure of Extended Family Networks, joint with Manuela Angelucci (Arizona), Giacomo de Giorgi (Stanford), and Marcos A.Rangel (Chicago), *The Berkeley Electronic Journal of Economic Analysis & Policy*, Vol. 9 : Iss. 1 (Contributions), Article 44, October 2009.

Social Connections and Incentives: Evidence From Personnel Data, joint with Oriana Bandiera (LSE), and Iwan Barankay (Warwick), *Econometrica*, July 2009, 77: 1047-94.

Social Capital in the Workplace: Evidence on its Formation and Consequences, joint with Oriana Bandiera (LSE), and Iwan Barankay (Warwick), *Labour Economics*, September 2008, 15: 725-49 (special issue on Firms and Employees).

Household Bargaining Over Fertility: Theory and Evidence From Malaysia, *Journal of Development Economics*, June 2008, 86: 215-41. [Lead article]

The Economics of the Marriage Contract: Theories and Evidence, joint with Niko Matouschek (Northwestern), *Journal of Law and Economics*, February 2008, 51: 59-110.

Incentives for Managers and Inequality Among Workers: Evidence From a Firm Level Experiment, joint with Oriana Bandiera (LSE) and Iwan Barankay (Essex), *Quarterly Journal of Economics*. May 2007, 122: 729-75.

Marriage Markets and Divorce Laws, *Journal of Law, Economics and Organization*, November 2006, 22: 30-69.

Social Networks, and Technology Adoption in Northern Mozambique, joint with Oriana Bandiera (LSE), *Economic Journal*, October 2006, 116: 862-902. [Lead article]

The Economics of Child Custody, *Economica*, February 2006, 73: pp 1-25. [Lead article]

The Evolution of Cooperative Norms: Evidence From a Natural Field Experiment, joint with Oriana Bandiera (LSE), Iwan Barankay (Essex), *Berkeley Electronic Journal of Economic Policy and Analysis: Advances*, 2006, 6: 1-28, (special issue on field experiments edited by John List). [Lead article]

Social Preferences and the Response to Incentives: Evidence From Personnel Data, joint with Oriana Bandiera (LSE) and Iwan Barankay (Essex), *Quarterly Journal of Economics* August 2005, 120: 917-62.

Cooperation in Collective Action, joint with Oriana Bandiera (LSE) and Iwan Barankay (Essex), *Economics of Transition*, July 2005, 13: 473-98, (special issue on institutions and economic performance).

WORKING PAPERS

The Making of Modern America: Migratory Flows in the Age of Mass Migration, joint with Oriana Bandiera (LSE) and Martina Viarengo (KSG/LSE).

Reserve Price Effects in Auctions: Estimates from Multiple RD Designs, joint with Lars Nesheim (UCL) and Syngjoo Choi (UCL).

Crime and the Decriminalization of Cannabis: Evidence From a Localized Policing Experiment, joint with Jerome Adda (EUI) and Brendon McConnell (UCL).

Insurance and Investment Within Family Networks, joint with Manuela Angelucci (Arizona), Giacomo de Giorgi (Stanford), and Marcos.A.Rangel (Chicago).

Testing Consumer Theory in the Field: Evidence From a Natural Field Experiment, joint with Steffen Huck (UCL).

Team Incentives: Evidence From a Firm Level Experiment, joint with Oriana Bandiera (LSE) and Iwan Barankay (UPenn).

Blissful Ignorance? Evidence From a Natural Experiment on The Effect of Individual Feedback on Performance, with Oriana Bandiera (LSE), and Valentino Larcinese (LSE).

Comparing Charitable Fundraising Schemes: Evidence From a Natural Field Experiment, joint with Steffen Huck (UCL).

BOOK CHAPTERS

Field Experiments in Labor Economics, joint with John A. List, forthcoming as Chapter 2 in *Handbook of Labor Economics* Volume 4a, O. Ashenfelter and D. Card (editors), Elsevier, 2010.

Extended Family Networks in Rural Mexico: A Descriptive Analysis, joint with Manuela Angelucci (Arizona), Giacomo De Giorgi (Stanford), and Marcos Rangel (Chicago), *Institutional Microeconomics of Development*, edited by Timothy Besley and Raji Jayaraman, Cambridge: MIT Press, 2010.

POLICY/CONSULTING PAPERS

Evidence on Behavioural Change, with Myra Mohnen (UCL), prepared for and presented to the House of Lords Science and Technology Committee, October/November 2010.

Decriminalizing Cannabis: The Impact on Crime, VoxEU Talk, October 2010.

The Impact of Class Size on the Performance of University Students with Oriana Bandiera (LSE), and Valentino Larcinese (LSE), VoxEU, January 2010.

Benchmarking Government Social Safety Nets Spending, joint with Timothy Besley and Robin Burgess, Social Protection Discussion Paper Series 315, World Bank, August 2003.

Food Security in Zambezia Province, Mozambique: A Baseline Survey, joint with Jorge Gallego-Lizon, Movimondo Molisv Working Paper, 2001.

REFEREEING ACTIVITIES

American Economic Journal: Applied Economics; American Economic Journal: Economic Policy; American Economic Review; Berkeley Electronic Journals; Econometrica; Economica; Economic Journal; Economics of Transition; Experimental Economics; Fiscal Studies; International Journal of the Economics of Business; Journal of African Economies; Journal of Development Economics; Journal of Economic Behavior and Organization; Journal of Economic Theory; Journal of the European Economic Association; Journal of Labor Economics; Journal of Law and Economics; Journal of Law, Economics and Organization; Journal of Political Economy; Journal of Public Economics; Oxford Bulletin of Economics and Statistics; Oxford Economic Papers; Quarterly Journal of Economics; Review of Economics and Statistics; Review of Economic Studies; Review of Labour Economics and Industrial Relations; Social Sciences and Humanities Research Council of Canada; World Development; ERC Starting Grants Evaluation Panel SH1: Individuals and Organizations (European Union), Economic and Social Research Council, National Science Foundation.

Editorial Board, [American Economic Journal: Applied Economics](#) (2007-9)

Editorial Board, [Review of Economic Studies](#) (2006-9)

Managing Editor (1 of 5), [Review of Economic Studies](#) (2009-13)

DEPARTMENTAL PUBLIC SERVICE

Co-organizer STICERD/UCL Development and Growth Seminar Series, 2006-

Junior Recruitment Committee, 2006-8

M.Sc. Environmental and Resource Economics Program Director, 2008

Graduate Tutor, UCL Department of Economics, 2008-

UNIVERSITY PUBLIC SERVICE

Selection Panel, UCL Scholarships (Shell Centenary, Celebration 60, Master's), 2009

Selection Panel, Institute of Child Health, Research Associate in Health Economics, October 2009

OTHER PUBLIC SERVICE

Royal Economic Society Conference Program Committee Member 2006-7

Royal Economic Society Job Market Conference Committee Member, 2007

BREAD Summer School Committee, 2008

European Research Council Referee, 2008-13

SOLE Programme Committee, 2010

ESRC Peer Review College, 2010-12

UCL Leverhulme Symposium on Population Footprints, Programme Committee, 27-29 April 2011

Econometrics and Empirical Economics (EEE) Programme Committee of the Econometric Society

European Meetings (ESEM), 2011

PHD THESIS EXAMINATION

Bocconi; European University Institute; University of London.

MEDIA COVERAGE

Australian Financial Review
The Economist
Financial Times
Focus Magazine (Germany)
Slate Magazine
Times of London
Times of Singapore

TEACHING EXPERIENCE

1997-2002	London School of Economics	Graduate Econometrics Graduate Development Economics Graduate Course on Econometrics for Development Economics Undergraduate Econometrics LSE Summer School (development economics, intermediate microeconomics; economic perspectives on society)
2002-5	University of Chicago GSB	MBA Microeconomics
2005-2008	University College London	Undergraduate Microeconomics
2005-2009	University College London	Undergraduate Economic Policy Analysis Graduate Development Economics Graduate Development Economics Graduate Behavioral Economics PhD Workshop
2010-date	University College London	Education, Social Networks Personnel Economics
2008	BREAD Summer School	Personnel Economics
2008	RTN Masterclass	Program Evaluation
2009	J-PAL/EBRD Executive Education Course	

Recent Teaching Evaluation Grades (overall students' satisfaction with the course):
Graduate Development Economics 2008/9: 4.36 out of 5
Graduate Development Economics 2009/10: 4.20 out of 5

GRADUATE STUDENTS ADVISED AND FIRST PLACEMENT

AS PRIMARY ADVISOR

Expected 2011	Abhishek Chakravarty
Expected 2011	Elaine Kelly
Expected 2012	Niklas Buehren
Expected 2012	Joao Montalvao Machado
Expected 2012	Brendon McConnell
Expected 2013	Daniel Rogger
Expected 2013	Marieke Schnabel
Expected 2014	Myra Mohnen

AS SECONDARY ADVISOR

2006	Pierre-Emmanuel Ly	Williams College
2007	Mare Sare	University of Cape Town
2009	Nithin Umapathi	World Bank Young Professionals Program
2011	Christian Odendahl (ENTER)	
Expected 2015	Arun Advani	

PRE DOC RAS

2010	Vittorio Bassi
-------------	----------------

HONORS, GRANTS AND SCHOLARSHIPS

1995-98	ESRC Studentship
1996	Master's Scholarship, Oxford University
1997-9	LSE Research Studentship
1998,99	LSE Economics Department Teaching Prize
2003	STICERD Grant: Incentives and Performance
2003	RES Small Grant: Incentives and Performance
2005	ESRC RES-000-22-0785: Incentives, Social Preferences and Workers Productivity: New Empirical Evidence [£45,628]
2007	ESRC RES-000-22-1859: Social Connections, Sorting and the Productivity of Teams: Evidence from Combined Personnel and Survey Data [£80,305]
2007	ESRC RES-000-22-2182: Estimating the Social Consequences of the Decriminalization of Drugs on Crime, Accidents, and Educational Achievements (PI, Co-applicant: Jerome Adda) [£75,000]
2007	ELSE Grant: Charitable Giving
2007	IZA Young Labor Economist Award (joint with Oriana Bandiera and Iwan Barankay)
2008	Gender Action Plan (GAP), World Bank: Human Capital, Financial capital, and the Economic Empowerment of Female Adolescents: Evidence from a Randomized Intervention (Co-PIs: Oriana Bandiera, Robin Burgess, Markus Goldstein, Selim Gulesci, Munshi Sulaiman) World Bank, \$300,000]
2008	British Academy Research Development Award: The Making of Modern America - Characteristics and Outcomes of Migrants to the United States 1892-1924 (Co-applicant, PI: Oriana Bandiera) [£149,437]
2008	CESIfo Distinguished Affiliate Award
2008	Excellence in Refereeing Award, American Economic Review
2009	Centre for Understanding Behaviour Change, funded by the Department for Children, Schools and Families (Co-applicant, PI: Simon Burgess) [£2.5mn]
2010	UCL IMPACT Award

SEMINARS AND CONFERENCE PRESENTATIONS/DISCUSSIONS

- 2001/2** Bocconi; Bonn; Brown; Chicago GSB; Essex; IFS; IIES; LSE; Mannheim; Maryland; Michigan; Northwestern; Stanford GSB; Warwick; World Bank; Yale SOM; NEUDC in Cornell.
- 2002/3** Chicago; Chicago GSB; Missouri-Columbia; Princeton; CEPR Conference on Organizational Behavior, Structure and Change in Toulouse; ESPE Conference at NYU.
- 2003/4** Berkeley; Boston University; Chicago GSB; Essex; IIES Stockholm; IFS; LSE; Stanford; Toronto; World Bank; UCL; Yale; CEPR Public Policy Symposium in Paris.
- 2004/5** Chicago GSB (2); Columbia; Haas at UC Berkeley; Yale; ELSE Laboratory Experiments and the Field (LEaF) Conference, London.
- 2005/6** Boston College; Bristol; CEMMAP; Cornell; IIES; IFS; Leicester; MIT/Harvard; NERA; SOAS; Tinbergen; UCL; Zurich; BREAD CESifo Conference in Venice; CEPR Economics of Labour Market Relations, Bergen; CEPR European Summer Symposium in Economic Theory 2006; Conference on the Analysis of Firms and Employees (Cafe 2006) Nuremberg; COST A23 Conference: ELSE Laboratory Experiments and the Field (LEaF) Conference, London; Evaluation of European Labour Market Programmes in Paris; FEMES2006; Marriage and Family: Complexities and Perspectives Conference at Cornell University; SITE Conference at Stanford; Utah Winter Business Economics Conference.
- 2006/7** Autònoma; Berkeley; Caltech; Carlos III; CEMFI; Essex; LBS; LSE (2); Northwestern; Paris-Jourdan; Pompeu Fabra; QMW; Stanford; Toulouse; UCL; Warwick; Yale; CEPR/EUDN Development Economics Symposium in Paris; NBER SI 2007 Empirical Personnel Economics Workshop.
- 2007/8** Alicante; Bocconi; Collegio Carlo Alberto (Torino); Duke; Edinburgh; EUI (Florence); Lausanne; NY Fed; Oxford; St. Andrews; Sussex; UBC; Washington; Wellcome Trust Centre for Neuroimaging; CESifo Conference on Employment and Social Protection; EWEBE Conference in Lyon; IFN Stockholm Conference on Family, Children and Work; LACEA Conference in Bogota; Public Economics Conference (Warwick); Tinbergen Institute Conference; Department of Trade and Industry UK.
- 2008/9** Erasmus University; IFS(2); IZA; Middlebury; Oxford; Sabanci; CEPR/ESF Workshop on Micro-Finance and Entrepreneurship (Oxford); Conference on Relativity, Inequality and Public Policy at Edinburgh; EEA (Barcelona).
- 2009/10** Berlin; CEMMAP; Columbia; Duke; Essex; IFS; INSEAD; LSE; MIT/Harvard; Pompeu Fabra; St.Andrews; Sydney; Warwick; Zurich; EEA (Glasgow); CSAE Conference on Economic Development in Africa (Oxford); Natural Experiments and Controlled Field Studies Workshop (Munich); SIRE Conference (Edinburgh).
- 2010/11** Aarhus; Chicago Harris School; Columbia Business School; GREQAM; Innsbruck; Max Planck Institute; Milano-Bicocca; Munich; Paris School of Economics; Pittsburgh; Bank of Italy, Rome; Royal Holloway; UCL (JDI); Wharton; Yale; Field Experiments Conference (Wharton); OECD Welfare Conference (Paris).

INVITED/KEYNOTE LECTURES

2009	Revista de Economía Aplicada Lecture, Spanish Economic Association Meeting
2010	YEN/ILO Evaluation Clinic: Youth Entrepreneurship in Sub-Saharan Africa
2010	Brazilian Meeting of the Econometric Society
2011	Experimental Labor Economics Workshop, Vienna
2011	Workshop on Prosocial Behavior, Southampton

AFFILIATIONS

[American Economic Association](#)

[Bureau for Research and Economic Analysis of Development](#), Research Affiliate

[Centre for Economic Policy Research](#), Research Fellow (Public Policy and Development Economics Programs)

[Centre for Research and Analysis of Migration](#), Research Fellow

[Centre for Research in Microeconomics](#), Research Fellow

[Centre for Economic Research, Pakistan \(CERP\)](#) , Research Fellow

[CESifo](#), Affiliate

[Econometric Society](#)

[ESRC Centre for Economic Learning and Social Evolution](#), Research Fellow

[European Development Economics Network](#)

[European Economic Association](#)

[Innovations for Poverty Action](#), SME Initiative, Research Affiliate

[Institute of Fiscal Studies](#), Research Fellow

[International Growth Centre](#), Research Co-Director for Human Capital Program

[IZA](#), Research Fellow

[Jameel-Poverty Action Lab \(JPAL\)](#) Europe, Member