

Institute for  
Fiscal Studies

## Higher education funding and access

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# Overview

- Reasons for state intervention in the HE sector
- Overview of the 2012 reform to HE funding
- Implications of 2012 reform to HE funding
  - For universities
  - For public finances
  - For graduates
  - For students
- Access to HE from low SES individuals
- Various policy options and ongoing policy changes

# Why might the market alone lead to inefficient outcomes?

1. Credit market failure
2. Externalities
3. Risk and uncertainty
4. Information problems

# 1. Credit market failure

- HE study by students requires cash for fees and living expenses
- With perfect credit markets, students borrow now and repay from future income
- But credit markets are *not* perfect:
  1. Lack of collateral to secure debt against
  2. Asymmetric information: borrower has more information than lender which means:
    - Lender exposed to adverse selection / moral hazard
    - Higher interest rates or credit rationing
    - Inefficiently small amount of borrowing and investment

## 2. Externalities

- Education may create benefits to society over and above those that accrue to the individual
  - Total return to education = private return + social return
  - College premiums in wages are substantial (on average 17% for men and 37% for women Blundell et al 2000)
  - Higher employment and earnings -> more tax revenues and less spending on benefits;
  - Improve productivity and wage of other workers (imperfect substitution and human capital spill-over, Moretti 2004)
  - Better health, lower crime, more open, well informed, engaged society.
  - Social returns much more difficult to quantify
- Do individuals incorporate *social* return to education in weighing up costs and benefits?

### 3. Risk and uncertainty

- Student may be reluctant to borrow if they have mortgage-style repayments
  - Perceived risk of failing the degree (or getting a bad grade)
  - Uncertain returns to a degree: positive on average but high variance
  - Might need high risk premium to make the investment worthwhile (so high returns) or insurance that may not be efficient for the market to provide.

## 4. Information problems

- To make rational decisions, individuals must be informed about
  - Nature of product (e.g. university and/or subject quality, HE experience)
  - Prices (e.g. fees, living costs, foregone earnings, debt repayments)
  - Future benefits (e.g. earnings, health, happiness....)
- Would the market be able to provide this information appropriately?
  - And would they want to? They might not want to encourage certain types of ‘high risk’ students from attending.
- Debt aversion
- Expectations affect not only whether a 18-year-old goes to university, but also the aspirations of younger teenagers which could impact earlier school outcomes



# What does this mean for policy making?

- All of these arguments can justify state interventions and subsidies on **efficiency** grounds. However they still come with associated questions.
  - Externalities → the financial burden of HE should be shared between the government and individuals; but how much?
    - Graduate premium is so large for some that they would acquire efficient level of education anyway, resulting in large deadweight loss to government.
  - Other market failures → student loans, insurance, information campaign.
    - Same loans available to all? How much insurance?
- There also exist **equity** arguments for government intervention
  - Improve social mobility through widening participation.
    - E.g. Should the government subsidize some students more than the other? Should admission policies favour those from certain socio-economic background?
  - How much competition is desirable? Does it harm access?

# Overview of 2012 reform

# The student finance regime pre and post 2012

	2011/12	2012/13
<i>Fees</i>	£3,375 (in 2011/12)	Maximum of £9,000
	Deferred (via fee loan)	Deferred (via fee loan)
	Variable up to £3,375	Variable between £6,000 and £9,000
	No exemptions	Fee waivers for poorest students via NSP (abolished from 2015)
<i>Grants</i>	Up to £2,906 in grants, plus bursaries	Up to £3,250 in grants, plus bursaries
<i>Maintenance loans</i>	Up to £6,928 (in 2011/12)	Up to £7,675
<i>Repayment</i>	9% of earnings above £15,000 (not updated)	9% of earnings above £21,000 (in 2016) updated with earnings
	Interest rate = RPI + 0%	Interest rate = RPI + 0% for £21,000, RPI + 3% for £41,000+ (linear increase in between)
	25-year debt write-off	30-year debt write-off

# IFS analysis of the reforms

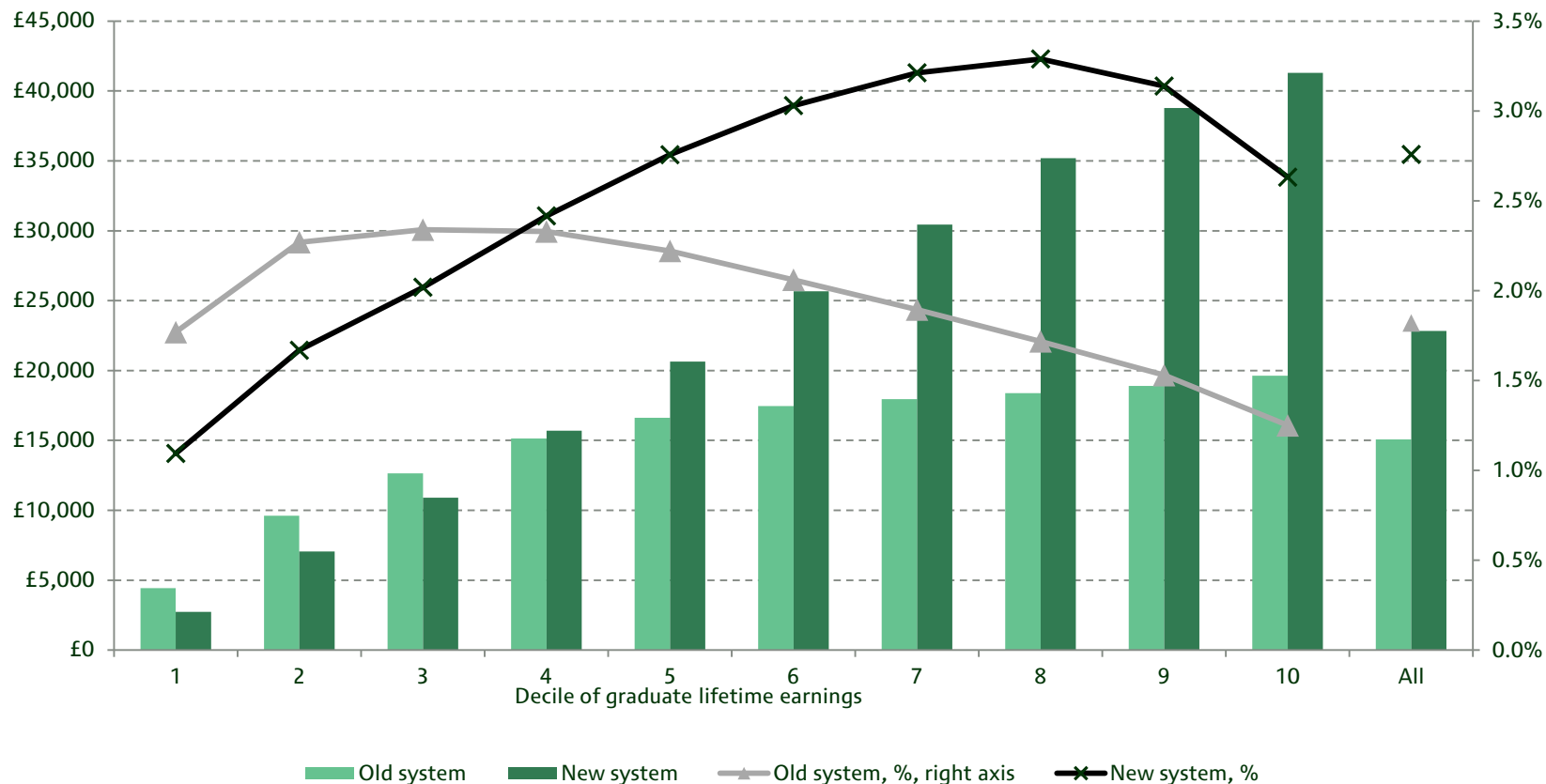
- Simulate future graduate earnings and repayments through the lifecycle.
  - This is a difficult exercise and results are sensitive to our assumptions!
- Evaluate the financial impact of the 2012 reform for students, graduates, universities and for the taxpayer
  - A lot of political and media interest in the “RAB” charge – i.e. the % of student loans the government will have to write off.
    - Though in practice the estimated loan subsidy and taxpayer contributions are more important.
  - Investigate not only average changes but also distributional effects of policy changes

# Implications of the reforms: Sources of funding and spending per student

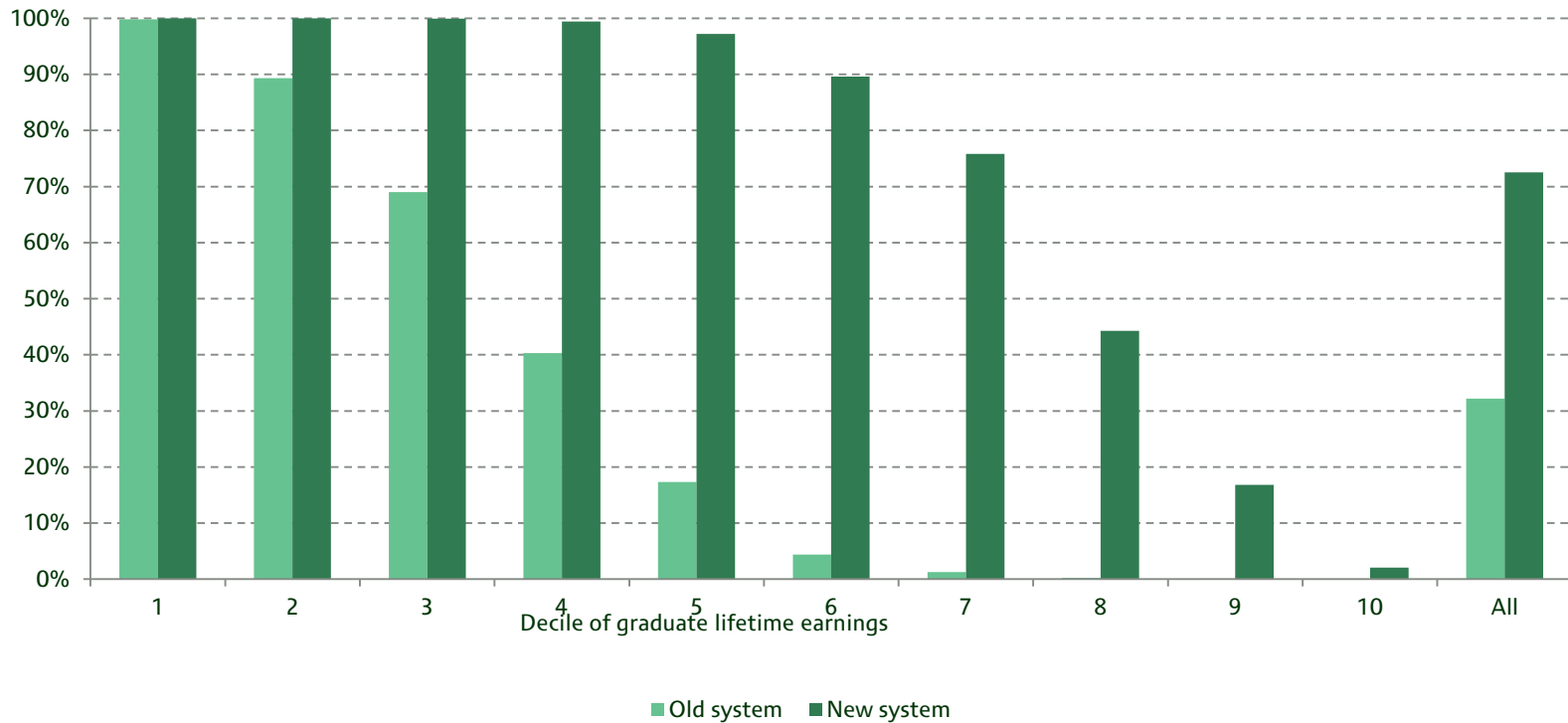
	2011 system	2012 system	% change
<b>Taxpayers contribution</b>	<b>£25,847</b>	<b>£24,592</b>	<b>-5%</b>
HEFCE funding grants	£12,012	£2,010	-83%
National Scholarship Programme	£0	£198	
Maintenance grants	£4,741	£4,941	4%
£ loan subsidy	£9,094	£17,443	92%
<i>% loan subsidy</i>	<i>37.6%</i>	<i>43.3%</i>	
<b>Graduates repayments</b>	<b>£15,075</b>	<b>£22,843</b>	<b>52%</b>
<b>Universities</b>	<b>£22,143</b>	<b>£28,250</b>	<b>28%</b>
<b>Students</b>	<b>£18,779</b>	<b>£19,185</b>	<b>2%</b>

Note: Figures are for the total cost over the course of a student's degree and are in 2014 prices discounted to 2012.  
Source: IFS report "estimating the public cost of student loans"

# Implications for graduates: NPV of total real repayments and as a share of real NPV lifetime earnings across distribution of graduate lifetime earnings



# Implications for graduates: percentage of graduates with real debt write-offs across distribution of graduate lifetime earnings



# Estimated costs of student loans and future earnings: sensitive to earnings growth assumptions

Real earnings growth assumption	Average loan subsidy		Total loan subsidy for intake of 300,000 students
-1% per year	51.6%	£20,806	£6,242m
0% per year	46.8%	£18,859	£5,658m
1% per year	43.7%	£17,596	£5,279m
<b>Baseline (1.1% per year)</b>	<b>43.3%</b>	<b>£17,443</b>	<b>£5,233m</b>
2% per year	40.0%	£16,121	£4,836m
3% per year	36.7%	£14,795	£4,439m

Note: Figures are for the total cost over the course of a student's degree and are in 2014 prices discounted to 2012.

Source: IFS report "estimating the public cost of student loans"



# Estimated costs of student loans and the real discount rate

<b>Government cost of borrowing relative to RPI (discount rate)</b>	<b>Average loan subsidy</b>		<b>Total loan subsidy for intake of 300,000 students</b>
Baseline (2.2%)	43.3%	£17,443	£5,233m
1.1%	30.5%	£12,434	£3,730m
3.5%	55.0%	£21,839	£6,552m

Note: Figures are for the total cost over the course of a student's degree and are in 2014 prices discounted to 2012.  
Source: IFS report "estimating the public cost of student loans"

# Implications of the reforms: Sources of funding and spending per student

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# Implications for students while at university

- No big changes to available finance on average...
- But major changes to support for disadvantaged students:
  - Institutions now required to publish information about where they focus their money.
  - National Scholarship Programme (NSP) introduced consisting of bursaries/fee-waivers for low income individuals.
    - Pre-2012, universities had to offer 10% of fees as a bursary to all students with family income below £25,000.
    - Post-2012, NSP introduced, worth £50million in 2012, £100million in 2013, £150million in 2014. Universities had to match funding in order to receive it.
- Higher-ranking institutions much more generous in their support.

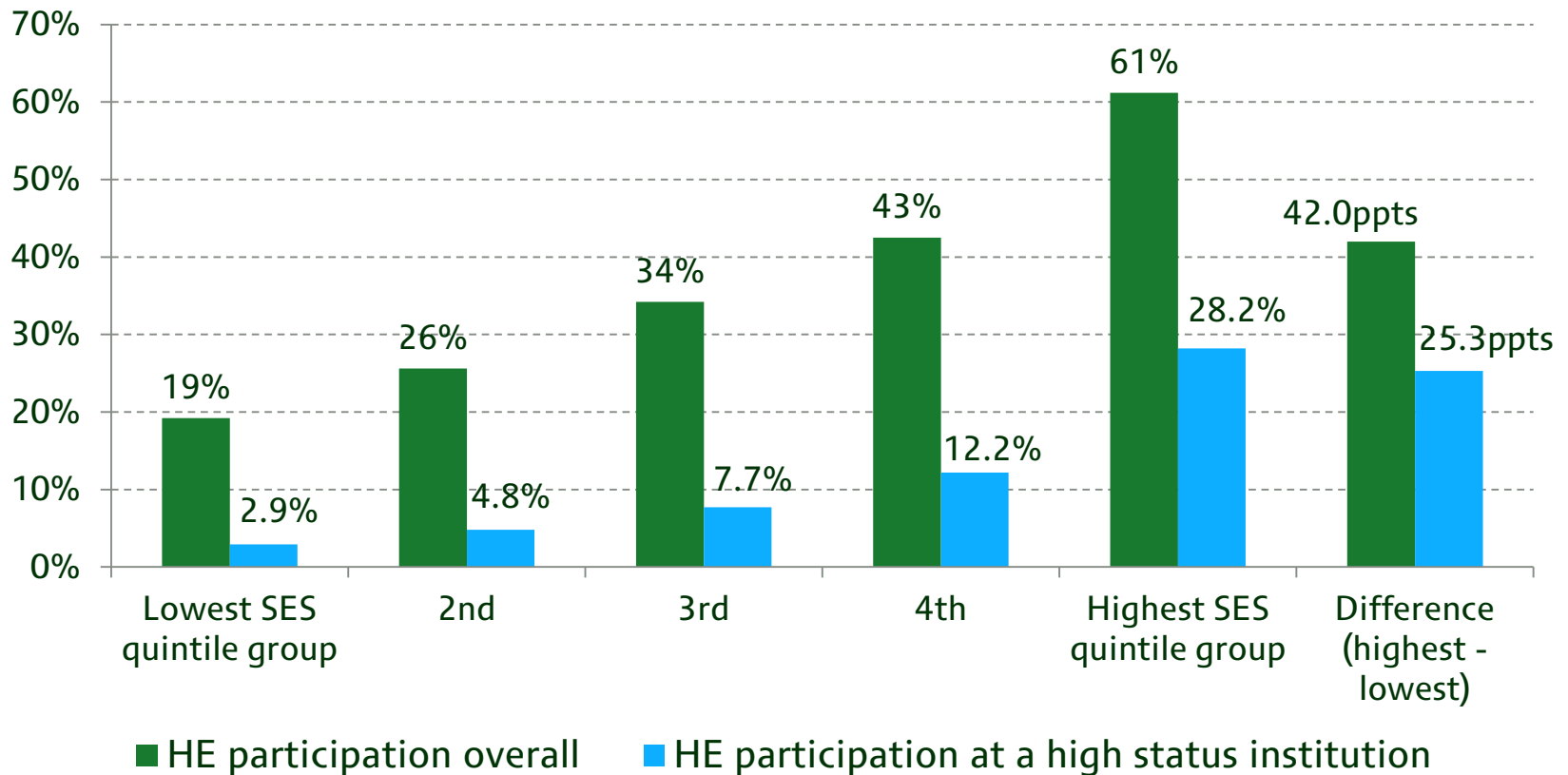
# Implications for students while at university

- NSP had problems:
  - Unclear, slightly illogical eligibility rules, and often allocated after term started, meaning student would attend anyway.
  - Lots of money spent on fee waivers rather than direct cash support – mostly wasted since fees are often not paid off in full anyway. Potentially more effective ways of increasing participation.
  - With the removal of the cap on AAB students (subsequently ABB), a lot of the support was focussed on those students.
- But in late 2013, NSP cut for 2014 (though universities had to stick to their 2014 commitments), and abolished entirely in 2015.
  - Level and distribution of financial support available to change again.
  - Lower-ranked universities NSP funding from government much higher proportion of income than top universities. Suggests support will become even more concentrated at the high-achieving end.
  - Top level uni's may move towards these more effective mechanisms.

# Implications for access

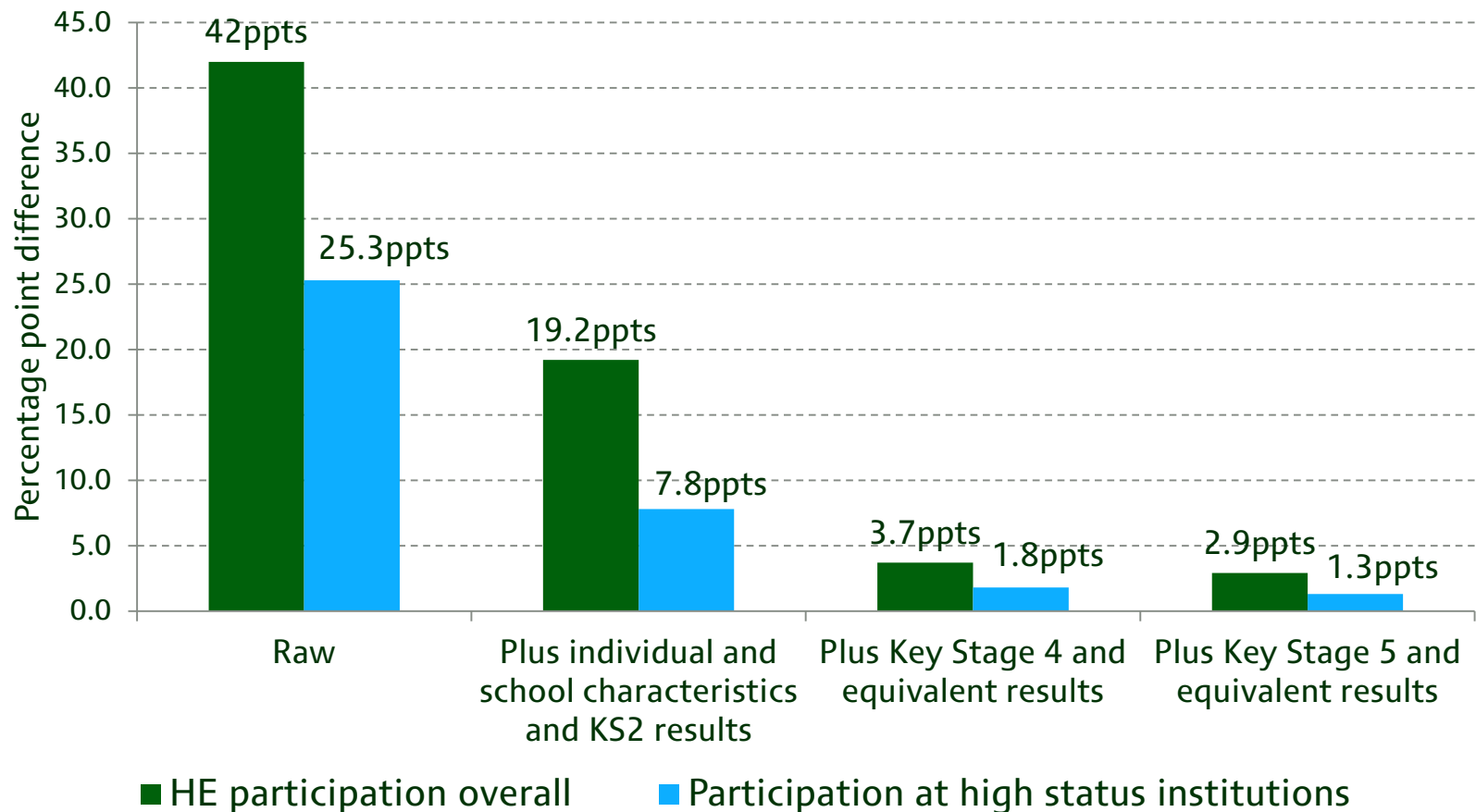
# HE participation overall and at high status institutions for all pupils first eligible to go in 2010-11, by SES

**% pupils going to university at age 18/19: highest SES quintile group including state and private school pupils**



Source: authors' calculations based on linked schools and universities administrative data for the cohort first eligible to start university in 2010-11 (who sat their GCSEs in 2007-08)

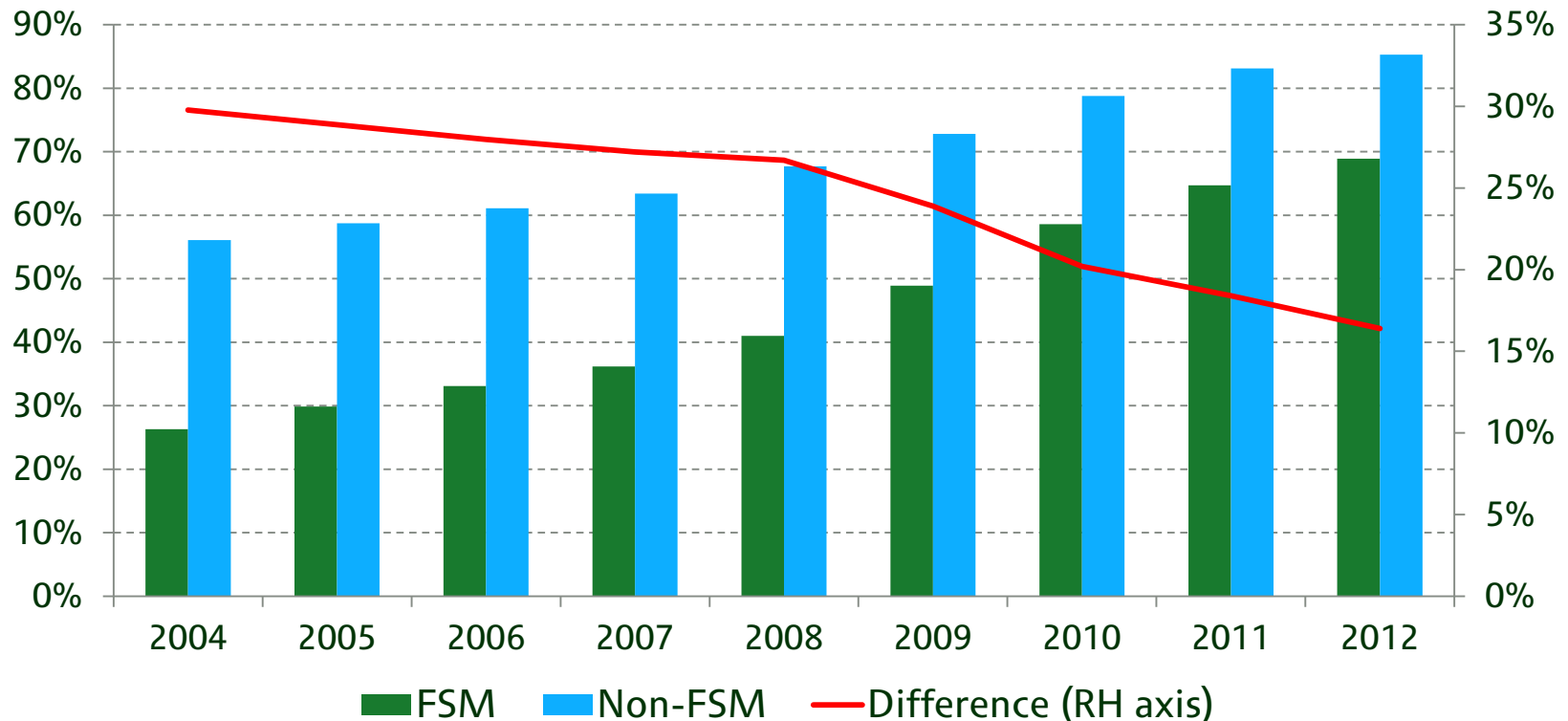
# What explains differences in HE participation between pupils from most and least deprived backgrounds?



Source: authors' calculations based on linked schools and universities administrative data for the cohort first eligible to start university in 2010-11 (who sat their GCSEs in 2007-08)

# SES gap in terms of % getting 5 A\*-C grades in GCSEs and equivalents has fallen substantially

## % pupils getting 5 A\*-C grades in GCSEs and equivalents



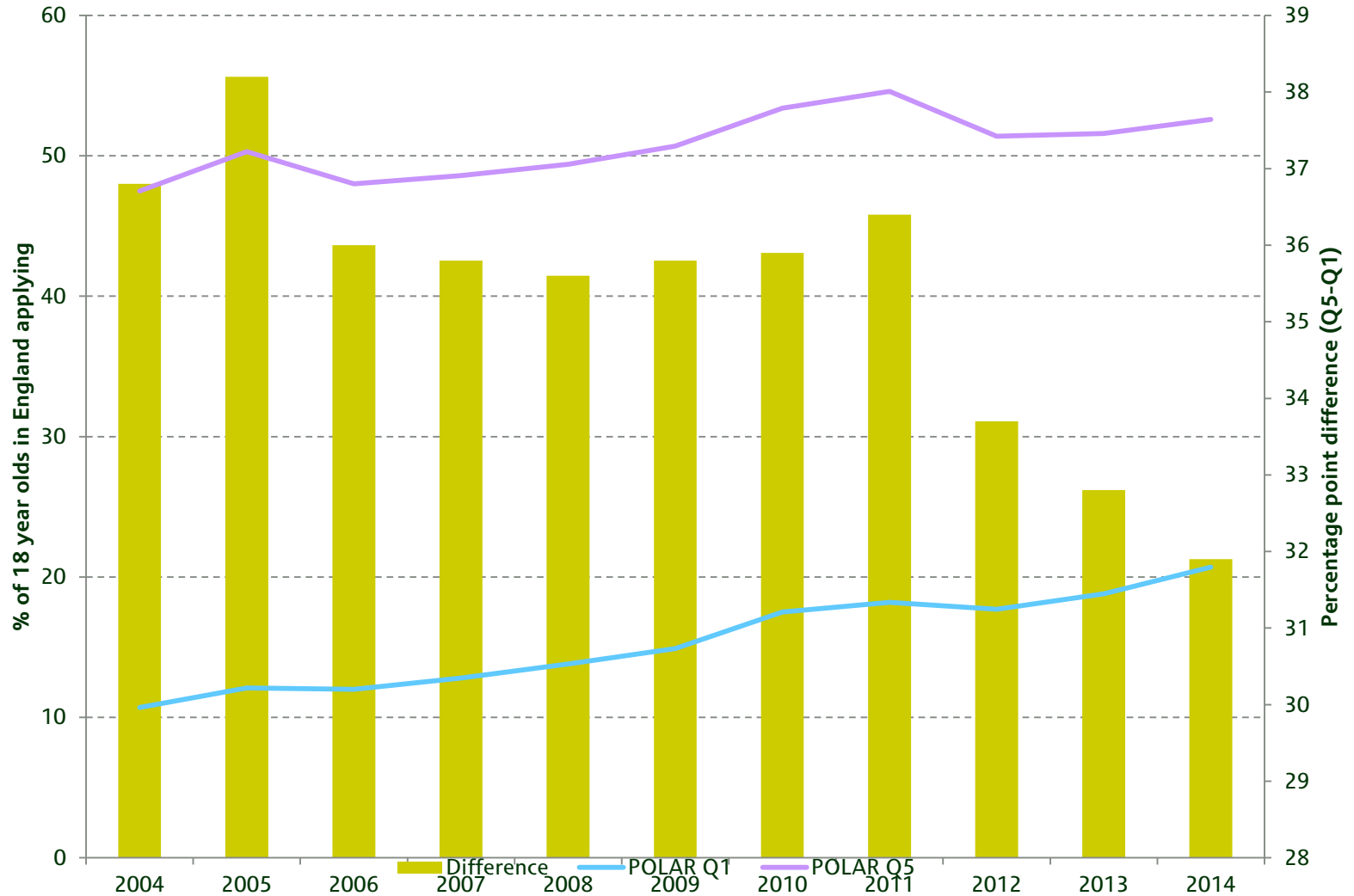
2010-2012 figures based on SFR 04/2013: GCSE and Equivalent Attainment by Pupil Characteristics in England.  
2006-2009 figures based on SFR 37/2010: GCSE and Equivalent Attainment by Pupil Characteristics in England.  
2004-2005 figures based on authors' calculations using Key Stage 4 and PLASC data.



# So what does this mean for SES gaps in HE participation and outcomes?

- The participation gap is large, but appears to be mostly explained by prior attainment.
- The attainment gap has decreased so without the reform you might have expected the participation gap to **decrease** as well.
- However, changes to student finance might increase the gap:
  - In theory rational students should not have been deterred by higher fees (in fact they pay back less if their earnings are low)
  - Concerns that prospect of high fees/debt levels would create a barrier to participation for poorer students and hence **increase** SES gaps
- So what have we observed?
  - Evidence at this stage is incomplete.
  - However, the application gap has declined.

# The SES gap in university applications



# Summary so far

- Big tuition fee increases have resulted in:
  - More money for universities
  - Higher average cost for graduates, but lower for lowest earning 30%.
  - No big change for taxpayers ... but big increase in uncertainty as the certain costs of teaching grants replaced by uncertain costs of loans.
- Large differences in HE participation overall and at high status institutions on the basis of socio-economic status
  - But these gaps can largely be explained by differences in prior attainment between pupils from different backgrounds
  - Suggests that secondary school is a potentially vital period for interventions to “widen” participation in HE
- Little evidence access been affected so far.
  - But to the extent that tuition costs affect prior attainment, there might be a lagged effect.

# Alternative funding options

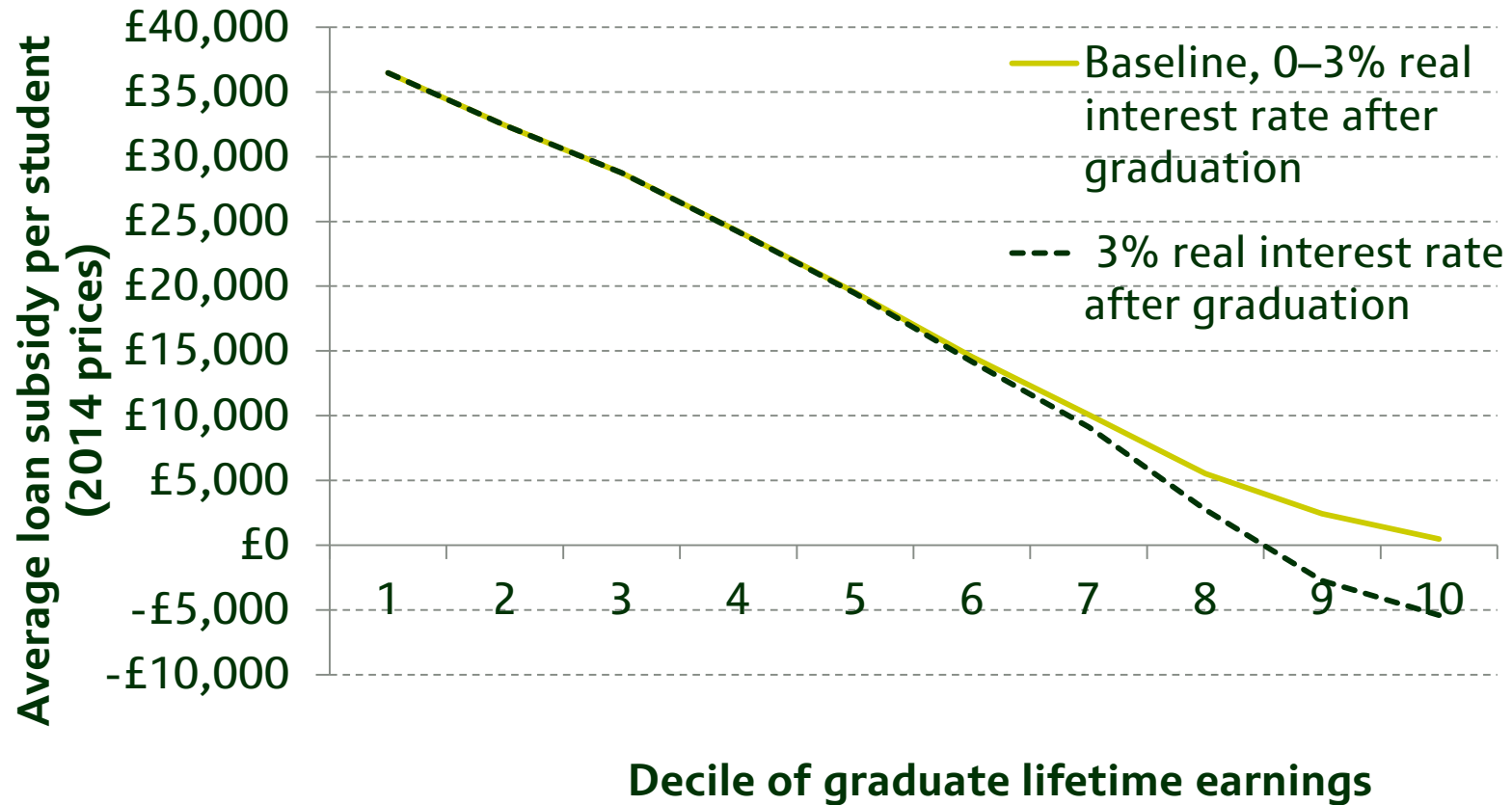
# What options are there?

- Graduate Tax
  - Infinite interest rate: unfair?
  - Could have time limited graduate tax (20 years, say)
- Imposing repayment rate on ALL earnings above threshold instead of marginal earnings above threshold
  - Huge cliff edge and very bad incentive wise.
- Extending write off period
  - Only get additional funding from those who haven't paid off loan by 30 years i.e. Those not doing so well in labour market
- Increase interest rates on debt.
- Uprate repayment threshold more slowly.

# What options are there?

- We find that each of these options would save money for the government.
  - Subtle changes in the policy parameters have small effect.
  - Graduate tax would save a lot.
- However there are other behavioural factors that become important (potentially crucially important!).
  - Labour supply in later life as you increase the repayment period (retirement is expensive!)
  - Graduate tax may encourage people to go elsewhere or not take out loans.
    - Or universities to privatise.
  - We are already charging the top earners the full cost of their degrees. Should they be charged even more?

# Loan subsidy already near zero for high-earners



# Latest policies and issues for thought

- The student number control will be abolished by 2015-16
  - the government estimates this will increase enrolment by 60,000 a year at a cost of £1.4bn a year.
- How much cross-subsidisation do we want across institutions and across subjects?
- If fees stay as they are (£9,000) universities will soon be short of money again!
- Should fees universities receive depend on the earnings of their graduates?
- Interesting caveat: student loans do not count towards public spending as they are loans. But teaching grants do. So policy simultaneously increased funding and lowered the deficit!
  - A graduate tax would mean spending does count...



Questions?

# Additional materials 1

	Average loan subsidy per student		Average cost of grants per student	Total taxpayer contribution per student
<b>Baseline</b>	43.3%	£17,443	£7,149	£24,592
<i>Loan take-up</i>				
Random 13% of students do not take out loans	43.3%	£15,175	£7,149	£22,324
Top-earning 10% do not take out loans	48.2%	£17,396	£7,149	£24,545
<i>Loan repayment</i>				
Random 10% repay faster than necessary	42.4%	£17,081	£7,149	£24,229
Top-earning 10% repay faster than necessary	43.5%	£17,512	£7,149	£24,661
5% of graduates cannot be traced after graduation	46.1%	£18,584	£7,149	£25,733

## Additional materials 2

	Average loan subsidy per student		Average cost of grants per student	Total taxpayer contribution per student
<b>Baseline</b>	43.3%	£17,443	£7,149	£24,592
<i>Fee levels</i>				
All fees at £9,000 <sup>a</sup>	44.2%	£18,320	£7,149	£25,469
All fees at £7,500 <sup>a</sup>	40.6%	£14,851	£7,149	£22,000
Fees increase in line with RPI over course	44.1%	£18,215	£7,149	£25,364
Fees £3,000 higher but constant over course	50.1%	£25,070	£7,149	£32,219
Fees increase by £1,000 per year over course	46.0%	£20,161	£7,149	£27,310
Fees £500 higher but constant over course	44.5%	£18,642	£7,149	£25,791

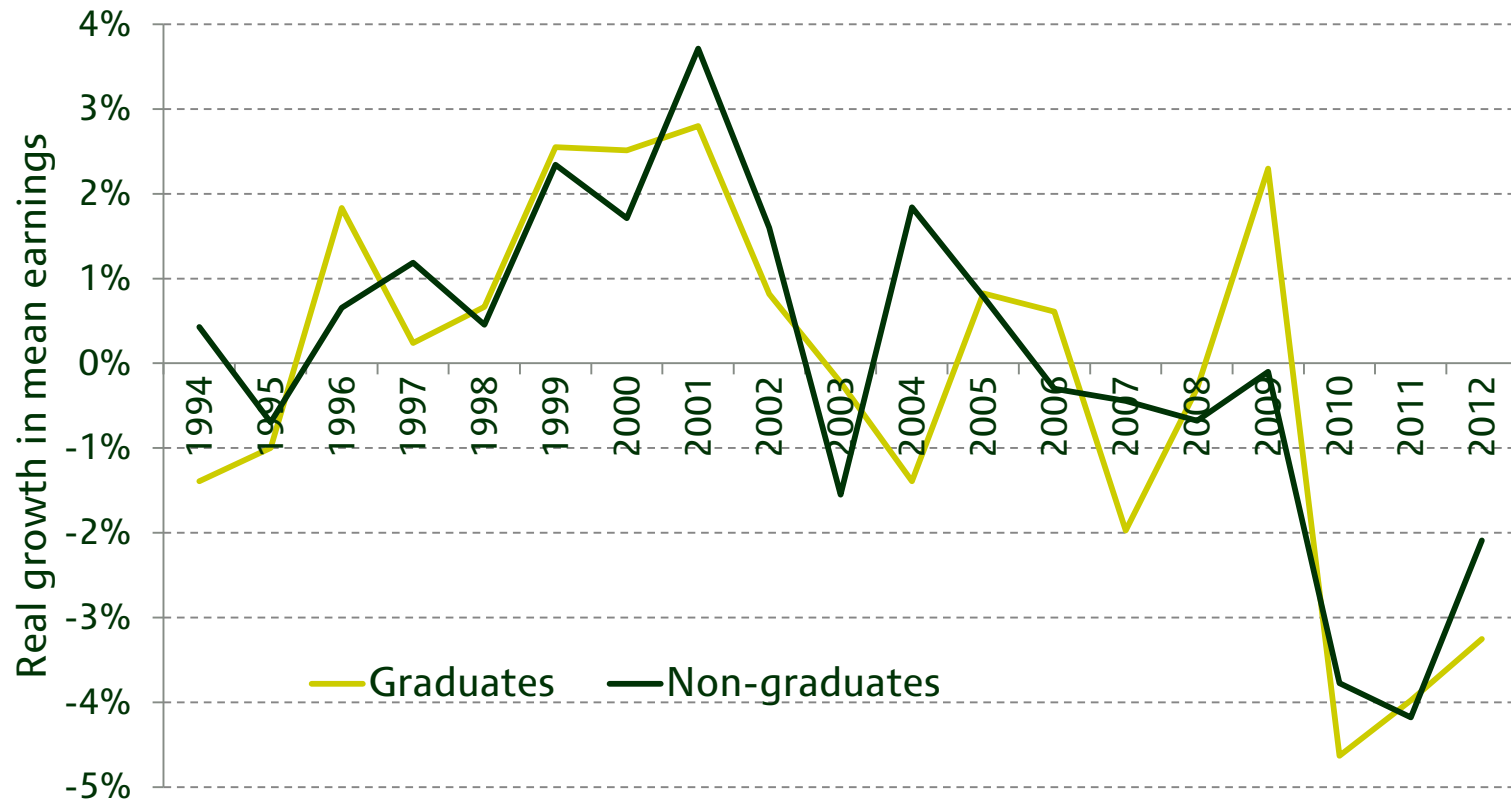
# Additional materials 3

	Average loan subsidy per student		Average cost of grants per student	Total taxpayer contribution per student
<b>Baseline</b>	43.3%	£17,443	£7,149	£24,592
<i>Repayment rate</i>				
12%	35.6%	£14,342	£7,149	£21,490
15%	30.9%	£12,454	£7,149	£19,603
<i>Repayment threshold</i>				
Threshold £18,000 in 2016 and uprated by average earnings	36.9%	£14,850	£7,149	£21,999
Threshold £21,000 in 2016 and uprated by RPI	37.5%	£15,126	£7,149	£22,275
Threshold £21,000 in 2016 and uprated by 2% a year	31.1%	£12,511	£7,149	£19,660

## Additional materials 4

	Average loan subsidy per student		Average cost of grants per student	Total taxpayer contribution per student
<b>Baseline</b>	43.3%	£17,443	£7,149	£24,592
<i>Interest rates</i>				
Zero real interest rate while studying	45.1%	£18,151	£7,149	£25,300
Zero real interest rate after graduation	50.5%	£20,331	£7,149	£27,480
Real interest rate 0–5% after graduation	38.6%	£15,557	£7,149	£22,706
Real interest rate 3% after graduation	39.5%	£15,918	£7,149	£23,067
Same interest rates as in baseline, but top 10% of earners do not take out loans	48.2%	£17,396	£7,149	£24,545
Real interest rate 0–5% after graduation and top 10% of earners do not take out loans	45.3%	£16,367	£7,149	£23,516
Real interest rate 3% after graduation and top 10% of earners do not take out loans	45.6%	£16,458	£7,149	£23,607

# Real growth in average annual earnings of graduates and non-graduates



Note: Average earnings are calculated across individuals aged between 25 and 59 with positive earnings and non-missing highest qualification. Nominal earnings are deflated by the RPI. Source: Labour Force Survey