Fabien POSTEL-VINAY

June 2021

University College London and Institute for Fiscal Studies

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PERSONAL

Born: January 31st, 1972 Citizenships: France/UK/US

APPOINTMENTS

Current appointments

Main affiliations:

09/2013 – present: Professor of Economics, University College London 02/2020 – present: Research Director, Institute for Fiscal Studies (IFS)

Additional affiliations:

01/2019 – present: Co-director, ESRC Centre for the Microeconomic Analysis of Public Policy

(CPP), Institute for Fiscal Studies

06/2013 – present: Member of the Centre for Macroeconomics (CfM)

05/2004 – present: IZA Research Fellow

Past appointments

Main affiliations:

08/2005 – 08/2013: Professor of Economics, University of Bristol 10/2004 – 04/2006: CNRS researcher (*chargé de recherche*), affiliated with PSE 09/1998 – 09/2004: INRA researcher (*chargé de recherche*), affiliated with LEA

Additional affiliations:

 09/2013 - 01/2020:
 IFS Research Fellow

 05/2011 - 05/2016:
 Professor (part time), Sciences Po Paris

 01/2007 - 09/2016:
 CEPR Research Fellow (Labour Economics Programme)

 09/2002 - 08/2006:
 Member of CREST-INSEE

01/2002 – 12/2006: CEPR Research Affiliate (Labour Economics Programme) 09/2000 – 08/2005: Associate Professor (*professeur chargé de cours*), Ecole polytechnique 09/1995 – 08/1998: Teaching assistant (*moniteur*), U. of Paris I Panthéon-Sorbonne

Long-term visits

09/2006 – 03/2011: Visiting Professor, Paris School of Economics 09/1998 – 07/1999: Visiting Assistant Professor, University of British Columbia

EDUCATION

1998: Ph.D. in Economics, University of Paris I Panthéon-Sorbonne 1995: M.Sc., Economics, University of Paris I Panthéon-Sorbonne 1991-94: B.Sc., Ecole polytechnique, Paris

PRIZES AND HONORS

- [1] Dimitris N. Chorafas Foundation Prize for Economics and Computational Finance, awarded for my PhD. dissertation on *Growth and Unemployment*, 1999
- [2] LMM conference "Best New York Accent" award, 2004
- [3] Frisch Medal of the Econometric Society, awarded for "Equilibrium Wage Dispersion with Worker and Employer Heterogeneity", *Econometrica*, **70** (6), 2295-350, jointly authored with Jean-Marc Robin, 2006
- [4] Nominee for Best Young French Economist Prize, *Le Monde*, Cercle des économistes (two prize winners plus three nominees), 2006
- [5] Fellow of the Econometric Society, 2018

RESEARCH

Published research papers (in chronological order)

- [1] "Insiders et Persistance : un Réexamen en Concurrence Monopolistique" (with A. Zylberberg). Annales d'Economie et de Statistique, **46**, 161-76, 1997.
- [2] "Endogenous Growth and the Labor Market" (with F. Cerisier). *Annales d'Economie et de Statistique*, **49/50**, 1998.
- [3] "Transitional Dynamics of the Search Model with Endogenous Growth". *Journal of Economic Dynamics and Control*, **22**, 1091-115, 1998.
- [4] "Progrès Technique, Emploi et Exclusion du Marché du Travail", (with P. Cahuc and P. Granier). *Revue Economique*, **50**(3), 405-15, 1999.
- [5] "On Some Undesirable Consequences of Education and Growth" (with P. Cahuc). *Journal of Institutional and Theoretical Economics*, **156**(3), 2000.
- [6] "Temporary Jobs, Employment Protection and Labor Market Performance" (with P. Cahuc). *Labour Economics*, **9**(1), 63-91, 2002.
- [7] "The Dynamics of Technological Unemployment". International Economic Review, 43(3), 737-60, 2002
- [8] "The Distribution of Earnings in an Equilibrium Search Model with State-Dependent Offers and Counter-Offers" (with J.-M. Robin). *International Economic Review*, **43**(4), 989-1016, 2002.
- [9] "Equilibrium Wage Dispersion with Worker and Employer Heterogeneity" (with J.-M. Robin). *Econometrica*, **70**(6), 2295-350, 2002.
- [10] "Migration as a Source of Growth: The Perspective of a Developing Country" (with M. Domingues Dos Santos). *Journal of Population Economics*, **16**(1), 161-75, 2003.
- [11] "The Impact of Temporary Migration on Human Capital Accumulation and Economic Development" (with M. Domingues Dos Santos). *Brussels Economic Review*, **47**(1), 1-12, 2004.
- [12] "To Match or Not To Match? Optimal Wage Policy with Endogenous Worker Search Intensity" (with J.-M. Robin). *Review of Economic Dynamics*, 7 (2), 297-331, 2004.
- [13] "Comment les salariés perçoivent-ils la protection de l'emploi?" (with A. Saint-Martin). *Economie et Statistique*, **372**, 41-59, 2005.
- [14] "The European Job Security Gap" (with E. Maurin). Work and Occupations, 32(2), 229-52, 2005.
- [15] "Heterogeneity in Reported Well-Being: Evidence from Twelve European Countries" (with A. Clark, F. Etilé, C. Senik and K. van der Straeten). *Economic Journal*, **115**(*March*), C118-32, 2005.
- [16] "Social Status and the Overworked Consumer" (with P. Cahuc). Annales d'Economie et de Statistique, 78, 143-61, 2005.
- [17] "Wage Bargaining with On-the-Job Search: Theory and Evidence" (with P. Cahuc and J.-M. Robin). *Econometrica*, **74**(2), 323-64, 2006.
- [18] "The Empirical Content of the Job Search Model: Labor Mobility and Wage Dispersion in Europe and the U.S." (with G. Jolivet and J.-M. Robin). *European Economic Review*, **50**(4), 877-907, 2006.
- [19] "The Public Pay Gap in Britain: Small Differences That (Don't?) Matter" (with H. Turon). *Economic Journal*, **117**, 1450-503, 2007.
- [20] "The Timing of Labor Market Expansions: New Facts and a New Hypothesis" (with G. Moscarini). *NBER Macroeconomics Annual*, **23**, 1-51, 2008.
- [21] "Job Security and Job Protection" (with A. Clark). Oxford Economic Papers, 61, 207-39, 2009.

- [22] "Unemployment and Small Cap Returns: The Nexus" (with G. Moscarini). *American Economic Review Papers and Proceedings*, **100**, 333-7, 2010.
- [23] "On-the-job Search, Productivity Shocks, and the Individual Earnings Process" (with H. Turon). *International Economic Review*, **51**(3), 599-629, 2010.
- [24] "The Contribution of Large and Small Employers to Job Creation in Times of High and Low Unemployment" (with G. Moscarini). *American Economic Review*, **102**(6), 2509-39, 2012.
- [25] "A Search-Theoretic Model of Synchronized Sales" (with J. Albrecht and S. Vroman). *International Economic Review*, **54**(2), 473-93, 2013.
- [26] "Accounting For Endogeneity in Matching Function Estimation" (with D. Borowczyk-Martins and G. Jolivet). *Review of Economic Dynamics*, **16**, 440-51, 2013.
- [27] "Stochastic Search Equilibrium" (with G. Moscarini). Review of Economic Studies, 80(4), 1545-81, 2013.
- [28] "The Impact of Firing Restrictions on Labor Market Equilibrium in the Presence of On-the-job Search" (with H. Turon). *Economic Journal*, **124**, 31-61, 2014.
- [29] "Tenure, Experience, Human Capital and Wages: A Tractable Equilibrium Search Model of Wage Dynamics" (with J. Bagger, F. Fontaine and J.-M. Robin). *American Economic Review*, **104**(6), 1551-96, 2014.
- [30] "The Lifetime Earnings Premium in the Public Sector: The View from Europe" (with M. Dickson and H. Turon). *Labour Economics*, **31**, 141-61, 2014.
- [31] "Dynamic Aid Allocation" (with P. Carter and J. Temple). *Journal of International Economics*, **95**, 291-304, 2015.
- [32] "Did the Job Ladder Fail After the Great Recession?" (with G. Moscarini). *Journal of Labor Economics*, **34**(S1, Part 2), S55-93, 2016.
- [33] "Wage Posting and Business Cycles: A Quantitative Exploration" (with G. Moscarini). *Review of Economic Dynamics* **19** (special issue in the memory of Dale Mortensen), 135-60, 2016.
- [34] "Reputation and Pricing on e-Markets: A Study of PriceMinister.com" (with B. Jullien and G. Jolivet). *International Journal of Industrial Organization* **45**, 59-75, 2016.
- [35] "Wage Posting and Business Cycles" (with G. Moscarini). *American Economic Review Papers and Proceedings*, **106**(5), 208-13, 2016.
- [36] "Public Sector Wage Policy and Labor Market Equilibrium: A Structural Model" (with J. Bradley and H. Turon). *Journal of the European Economic Association*, **15**(6), 1214-57, 2016.
- [37] "The Relative Power of Employment-to-Employment Reallocation and Unemployment Exits in Predicting Wage Growth" (with G. Moscarini). *American Economic Review Papers and Proceedings*, **107**(5), 364-68, 2017.
- [38] "The Cyclical Job Ladder" (with G. Moscarini). Annual Review of Economics, 10, 165-88, 2018.
- [39] "Multidimensional Skills, Sorting, and Human Capital Accumulation" (with J. Lise). *American Economic Review*, **110**(8), 2328-76, 2020.

Book chapters

- [1] "Endogenous Growth and the Labor Market" (with F. Cerisier), in D. Encaoua, B. H. Hall, F. Laisney and J. Mairesse, editors, *The Economics and Econometrics of Innovation*, Boston: Kluwer Academic Publishers, 1998. (Reprinted from *Annales d'Economie et de Statistique*.)
- [2] "La Réduction de la Durée du Travail dans une Maquette de Modèle Macroéconomique" (with A. Bossard), in P. Cahuc et P. Granier, éditeurs, La Réduction du Temps de Travail, une Solution pour l'Emploi ?, Paris : Economica, 1997.
- "The Empirical Content of the Job Search Model: Labor Mobility and Wage Dispersion in Europe and the U.S." (with G. Jolivet and J.-M. Robin), in H. Bunzel, B. J. Christensen, G. R. Neumann and J.-M. Robin, editors, *Structural Models of Wage and Employment Dynamics*, Elsevier Series on Contributions to Economic Analysis, Amsterdam: North-Holland, 2006.
- [4] "Micro-econometric Search-Matching Models and Matched Employer-Employee Data" (with J.-M. Robin), in R. Blundell, W. Newey and T. Persson, editors, *Advances in Economics and Econometrics, Theory and Applications, Ninth World Congress, Volume 2*, Cambridge: Cambridge University Press, 2006.

Published comments, general-audience and survey articles, miscellany...

- [1] "Evolution du risque de perte d'emploi : changements structurels ou changements institutionnels?" (Comment on "Insécurité de l'emploi : le rôle protecteur de l'ancienneté a-t-il baissé en France ?" by L. Behaghel). *Economie et Statistique*, **366**, 24-29, 2003.
- [2] "Inventer une véritable 'flexicurité' pour le travail" (with T. Laurent), in M. Didier, éditeur, Des idées pour la croissance, Paris : Economica, 2003.
- [3] "Britain's Public-Private Pay Gap" (with H. Turon). Research in Public Policy, 2, 14-15, 2006.
- [4] "Does It Pay To Be a Public Sector Employee?". IZA World of Labor, article no. 156, 2015.
- [5] "Salaires et emploi dans les secteurs public et privé. Différences et interactions" (with J. Bradley, M. Dickson and H. Turon). *Revue Française d'Economie*, **XXXI**, 2016.
- [6] "The challenges for labour market policy during the Covid-19 pandemic" (with M. Costa-Dias, R. Joyce and X. Xu), *IFS Observation*, March 26th 2020.
- [7] "The labour market policy response to COVID-19 must save aggregate matching capital" (with S. Fujita and G. Moscarini), *Vox EU*, March 30th 2020.
- [8] "The labour market policy response to COVID-19 must leverage the power of age" (with S. Fujita and G. Moscarini), *Vox EU*, May 15th 2020.
- [9] "Job vacancies during the Covid-19 pandemic" (with M. Costa-Dias, A. Norris Keiller and X. Xu), IFS Briefing Note no. 289, May 19th 2020.
- [10] "How can labour market policy help to get people back into the right jobs?", *Economics Observatory: Questions and answers about coronavirus and the UK economy*, May 28th, 2020.
- [11] "Coronavirus, careers and mental health: what are the links?", *Economics Observatory: Questions* and answers about coronavirus and the UK economy, Nov 10th, 2020.

Working papers, unpublished manuscripts, and research projects

- [1] "A Structural Analysis of Health and Labor Market Trajectories" (with G. Jolivet). Ongoing project. Revision requested, *Review of Economic Studies*.
- [2] "Multidimensional Sorting of Workers and Jobs in the Data" (with I. Lindenlaub). Ongoing project.
- [3] "The Job Ladder: Inflation vs. Reallocation" (with G. Moscarini). Ongoing project.
- [4] "On-the-job Search and Business Cycles" (with G. Moscarini). Manuscript, 2018.
- [5] "Measuring of Employer-to-employer Reallocations" (with S. Fujita and G. Moscarini). Manuscript, 2019.
- [6] "Labour Mobility and Earnings in the UK, 1992 2016" (with A. Sepahsalari). Manuscript, 2019. Revision requested, *Economic Journal*.
- [7] "Multidimensional Sorting Under Random Search" (with I. Lindenlaub). Manuscript, 2016. Revised and resubmitted, *Journal of Political Economy*.
- [8] "Occupational Mobility and Wage Dynamics" (with J.-M. Robin and F. Kramarz). Ongoing project.
- [9] "Burdett-Judd Redux" (with J. Albrecht and S. Vroman). Ongoing project.

KEYNOTE PRESENTATIONS

- [1] Keynote presentation, Mainz Workshop in Labour Economics on *Theory and Empirics of an Imperfect Labour Market*: "A Tractable Equilibrium Search Model of Individual Wage Dynamics with Experience Accumulation", April 2011.
- [2] Keynote presentation, Konstanz-Essex Workshop on *Labour Market Search and the Business Cycle*: "Public Sector Wage Policy and Labor Market Equilibrium: a Structural Model", June 2012.
- [3] Invited session, Econometric Society European Meeting, Màlaga: "Structural Job Search Models of Individual Earnings Dynamics", August 2012.
- [4] Keynote presentation, First Bank of England/London School of Economics Conference on Macroeconomics: "Firm Size Distributions over the Business Cycle", October 2012.
- [5] Keynote presentation, Fourth Shanghai Macroeconomics Workshop: "Did the Job Ladder Fail After the Great Recession?", June 2013.

- [6] Keynote presentation, Richmond FED/Institut für Weltwirtschaft conference on *Understanding* the Sluggish Recovery from the Great Recession: "Did the Job Ladder Fail After the Great Recession?", November 2013.
- [7] Keynote presentation, University of Kent workshop on Labor Markets, Public Policy and the Business Cycle: "Wage Posting and Business Cycles: A Quantitative Exploration", December 2014.
- [8] Keynote presentation, 2015 Zurich Workshop in Economics (ZWE): "The Job Ladder", September 2015.
- [9] Keynote presentation, University of Cambridge/INET SaM conference: "Multidimensional Skills, Sorting, and Human Capital Accumulation", September 2015.
- [10] Keynote presentation, 9th Italian Doctoral Workshop in Empirical Economics, University of Turin and Collegio Carlo Alberto: "Multidimensional Skills: Models and Measurement", December 2015
- [11] Keynote presentation, meeting of the Wage Expert Group, European Central Bank: "A View on the Drivers of Wage Growth", May 2018.
- [12] Keynote presentation, Deutsche Bundesbank/Norges Bank/Danish Central Bank meeting on *Heterogeneous households, firms and financial intermediaries: New theory and evidence:* "The Job Ladder: Inflation vs Reallocation", September 2018.
- [13] Keynote presentation, 6th ZEW / IAB / DFG International Conference on the DFG Priority Program 1764, "The Worker-Job Surplus", June 2021.
- [14] Keynote presentation, Barcelona GSE Summer Forum Workshop on *The Macroeconomics of Labor Markets*, "The Worker-Job Surplus", June 2021.

GRANTS

2000 – 2003:

ACI "jeune chercheur" – project director
A grant awarded by the French Ministry of Research to a team of junior
researchers and Ph.D. students led by a project director
2008 – 2010:

ESRC fellowship (RES-063-27-0090)
Title: "Structural Models of Individual Wage Dynamics and Matched EmployerEmployee Data: Theory, Estimation and Policy Implications"

TEACHING

Courses:

Regular courses

Places: UCL, University of Bristol, Sciences Po, Université de Paris I, ENSAE, Ecole polytechnique, University of British Columbia

Micro (introductory, intermediate, graduate)

Macro (introductory, intermediate)

Applied Microeconometrics (introductory, graduate)

Labor (graduate) Household (graduate)

Research Methods (graduate)

Invited or occasional lectures

Places: Northwestern University, Yale University, University of Aarhus,

University of Aix-Marseille 3, Collège de France, Norges Handelshøyskole (NHH) Bergen,

Johannes Gutenberg Universität Mainz, University of Le Mans

Courses: Labor (graduate)

Ph.D. supervision

- [1] Friedrich Poeschel (joint supervision with Godfrey Keller; completed 2010; placement: IAB)
- [2] Linas Tarasonis (completed 2013; placement: post-doc, Université d'Aix-Marseille 3)
- [3] Angela Fiedler (joint supervision with Nicola Fuchs-Schuendeln; completed 2013; placement: AP, Universitat Autonoma Barcelona)
- [4] Daniel Borowczyk-Martins (joint supervision with Grégory Jolivet; completed 2014; placement: post-doc, Sciences Po)
- [5] Jake Bradley (joint supervision with Hélène Turon; completed 2014; placement: post-doc, University of Cambridge)
- [6] Guillaume Wilemme (joint supervision with Etienne Wasmer; completed 2016; placement: post-doc, Université d'Aix-Marseille 3)
- [7] David Zentler-Munro (joint supervision with Vincent Sterk; completed 2019; placement: post-doc, CReAM)
- [8] Jeremy McCauley (joint supervision with Eric French; completed 2018; placement: lecturer, University of Bristol)
- [9] Ran Gu (joint supervision with Richard Blundell; completed 2017; placement: lecturer, University of Essex)
- [10] Richard Audoly (joint supervision with Jan Eeckhout; completed 2020; placement: AP, NHH)
- [11] Jamie Hentall MacCuish (joint supervision with Eric French; started 2017)
- [12] Anna Vitali (joint supervision with Imran Rasul; started 2017)
- [13] Minsok Chae (joint supervision with Suphanit Pyiapromdee; started 2018)
- [14] Didac Marti Pinto (started 2019)

Other teaching-related service

01/2020 - present:	PhD program director, UCL
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01/2017 – 12/2019: MSc program director, UCL

PROFESSIONAL SERVICE

Editorial appointments

2016 - present	Associate editor, Review of Economic Dynamics
2009 – present:	Associate editor, Quantitative Economics
2009 – present:	Associate editor, Annales d'Economie et de Statistique
2008 - present:	Associate editor, Labour Economics
2008 – 2017:	Associate editor, Journal of Labor Economics
2003 – 2015:	Associate editor, Journal of Macroeconomics
2007 – 2013:	Associate editor, Journal of the European Economic Association
2005 – 2008:	Co-editor, Labour Economics,
	journal of the European Association of Labour Economists

Participation in conference program committees

As committee member (various years):

Annual congress of the European Economic Association Econometric Society European Meeting
European Association of Labour Economists annual conference
Royal Economic Society conference

As co-organizer: SaM conference (*Bristol 2011; Cyprus 2012; Mainz 2013; Edinburgh 2014;*

SaM conference (Bristol 2011; Cyprus 2012; Mainz 2013; Edinburgh 2014; Aix-en-Provence 2015; Amsterdam 2016; Barcelona 2017; Cambridge 2018;

Oslo 2019; Copenhagen 2020)

As program chair:

Royal Economic Society conference (University of Warwick 2019)